

### Lease Enforcement for Landlords

Presented by

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- 1. Setting the Foundation Lease Provisions
- 2. Creating a Presence Lease Enforcement
- 3. Eviction & Required Notices
- 4. Reasonable Accommodations
- 5. Most Common Mistakes





Setting the Foundation

- 1. <u>Rental Applications:</u>
- Should always be used
- Standard process to properly document all applications, ensuring equal treatment for all
- Include all family members
- Collect information for all adult family members
- Fair Housing Considerations

#### 2. Background Checks:

- Present or last landlord
- Home Visit
- Personal references
- Credit Reporting services
- Court records review
- Photographic ID
- SSN and DOB
- Copy of personal check





# Application Fees & The Attorney General

- Application fees *are* allowed, but they must be justifiable
- Attorney General *will* review complaints- be prepared to answer the following:
  - Do you have unit(s) available?
  - Are you serious about the applicant?
  - Can you explain why you charged the fee if you decline the applicant?



### Starting the Partnership Off Strong

- Utilize detailed Move-In checklist.
- Document condition of all rooms with photographs (or video) and written checklist.
- Both parties should sign and receive a copy of the checklist.
- 90-Day inspection?





The lease creates your presence.

- CMHA recommends use of the HCV Model Lease Agreement.
- The Lease should include all agreements made regarding the tenancy.
- Review important provisions with your tenant at signing.





#### What Can Tenants Add?

#### **ADDITIONAL APPLIANCES**

Tenant shall not install any additional major appliances, such as an air conditioner, washer, dryer, freezer, additional refrigerator or other similar electrical appliances without written consent from Owner/Agent.

	PERMITTED	NOT PERMITTED		
	<b>is</b> equipped with a washer and dyer hook-up, therefore, the installation of a washer and dryer is acceptable.	<b>is not</b> equipped with a washer and dryer hook-up, therefore, the installation and/or storage of a washer and dryer is not permitted.		
PROPERTY OWNER.AGENT:		TENANT:		
Signature		Signature		
Date		Date		
		Signature		





#### Charges for Trash & Yard Violations

IF YOU OR YOUR GUESTS	YOU WILL BE CHARGED
<b>DO NOT</b> keep your assigned inside area clean (including hallway, landing and stairs).	
<b>DO NOT</b> keep your front yard clean.	\$15 minimum
<b>DO NOT</b> keep your side yard clean.	\$15 minimum
<b>DO NOT</b> keep your rear yard clean.	\$15 minimum
<b>DO NOT</b> place trash in approved dumpsters or trash containers	\$15 minimum
<b>DO NOT</b> maintain all trash containers, including lids, in good condition.	Disposal and replacement cost
<b>DO NOT</b> place your trash container at the curb after 6:00 p.m. on the day before trash pickup but before 6:00 a.m. on the day of trash pick- up. The trash pick up day may occasionally change due to a holiday.	\$20 minimum
<b>DO NOT</b> remove your trash containers from the curb by 12:00 midnight on trash pick-up day.	\$20 minimum
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**DO NOT** keep your grass mowed below 6 inches. **DO NOT** keep bushes trimmed.

Destroy bushes, plants or trees.

Destroy grass (turf) areas in your yard.

**DO NOT** keep items out of common hallways.

**DO NOT** keep unauthorized items out of your yard.

**DO NOT** promptly remove vehicles from the property that \$35 minimum are not road-worthy. \$15 plus towing ar

\$50 minimum

Actual cost to trim and/or replace

Actual cost to trim and/or replace

\$3 per square foot \$25 minimum

\$25 minimum

\$35 minimum plus towing and impoundment charges





\$25 minimum **DO NOT** keep walls, floors, ceilings and doors free of graffiti. **DO NOT** properly install window air conditioner. \$25 minimum to remove **DO NOT** properly install satellite TV dish, which may not be installed \$25 minimum to on the roof. remove **DO NOT** keep your entrance door and screen door clean. \$10 minimum for each door **DO NOT** keep your window shades and blinds in good condition. \$3 per foot in width plus cost of brackets **DO NOT** keep screens in good condition. \$18 per window screen minimum/ \$36 per door screen minimum \$28/window Break windows or door glass minimum Throw trash or other objects out of windows, dump grease or \$20 minimum charcoal in the yard, run washer hoses, dryer hoses or garden hoses charge plus \$3 per out the window, etc. sq. ft. for turf restoration \$25 minimum **DO NOT** keep swimming pools off of the grass and properly store after use inside your unit. charge plus \$3 per sq. ft. for turf restoration



#### **Maintenance Charge Schedule**

- AC Service
- Move-Out Charges
- Non-Emergency
- Refusing Scheduled Services
- Towing Charge
- Plumbing Services & Equipment
- Electrical Services & Equipment
- Stove/Oven Parts
- Refrigerator
- Screens & Blinds





### Miscellaneous

ANY OTHER DAMAGE CAUSED BY A RESIDENT OR THEIR GUEST THAT IS NOT REFLECTED ON THIS MAINTENANCE CHARGE SCHEDULE WILL BE BILLED AT THE ACTUAL COST FOR THE TIME AND MATERIALS REQUIRED TO MAKE THE REPAIR.





# **NO SIDE DEALS**

- Landlord pays tenant at move-out for good condition, key return, etc.
- Tenant pays Landlord amount in addition to CMHA's designated rent – NOT OK





Your expectations of the tenant create a presence –

Ignoring behavior may have the effect of allowing the behavior to take its natural course.





Your expectations of the tenant create a presence – modifying inappropriate behavior on the premises.

- Non-payment of rent.
- Interference with the quiet enjoyment of the premise/nuisance behavior.
- Drug or criminal activity.
- Unauthorized boarder.





- The physical presence of the owner or agent creates a presence.
- Visit the property often to check curb appeal and any common areas.
- Conduct periodic unit inspections.
- Remedy maintenance issues quickly.





# Lease Enforcement: Deciding When to Evict

**Review the Lease Agreement** 

**Review Tenant History** 

Witness Availability

Fair Housing Considerations

Notice Requirements

Pay-to-Stay





#### Pay-to-Stay Rules On Or Before Eviction Hearing Date:

- Tenant receives rental assistance, or
- Proves application for assistance completed, or
- Pays all back rent, late fees, court costs & reasonable attorney fees

- LL are "made whole" or will be if application is approved
- What if application is denied?
- Odds of getting rent, late fees, court costs & attorney fees???





### NOTICES TO EVICT: Landlords With No PBRA

- May serve 3-Day Notice After 1 Day
- After 3 Days: Landlord May File Eviction





#### Non-Payment Evictions: 30-DAY NOTICE Required of PBRA Owners

... public housing program and **owners of project-based rental assistance properties** must provide **no less than 30 days** advanced notification of lease termination due to nonpayment of rent. Further, the rule also requires that within that notification, PHAs and owners must provide information to affected tenants as necessary to support tenants in securing such available funding.





#### **30-DAY LEASE TERMINATION NOTICE &** EMERGENCY RENTAL ASSISTANCE NOTICE

- Lease terminated for non-payment of rent 30 days AFTER this Notice
- HUD determined additional time is necessary
- Provided emergency rental assistance information in this 30 Day Notice
- Include resources





#### **Rental Assistance**

Emergency Rental Assistance (ERA):

- Hamilton County Job and Family Services (JFS) hcjfs.org/services/workforcedevelopment/apply-forcares/
- CALL: (513) 946-7200
- EMAIL: hccc@uwgc.org





### Rental Assistance, Including Utilities and Other Assistance

- Community Action Agency (CAA): (513) 569-1840 Option 4
- Talbert House: (513) 338-8596
- Veterans and Families: (513) 381-7233
- GCWW: (513) 591-7700
- St. Vincent de Paul: (513) 562-8841
- Salvation Army:(513) 762-5660





- Hamilton County Clerk of Courts office
- Eviction Complaint forms Hamilton County Courthouse, Room 114
- Eviction Notices Required
- You will be given a court date approximately 18-21 days away.

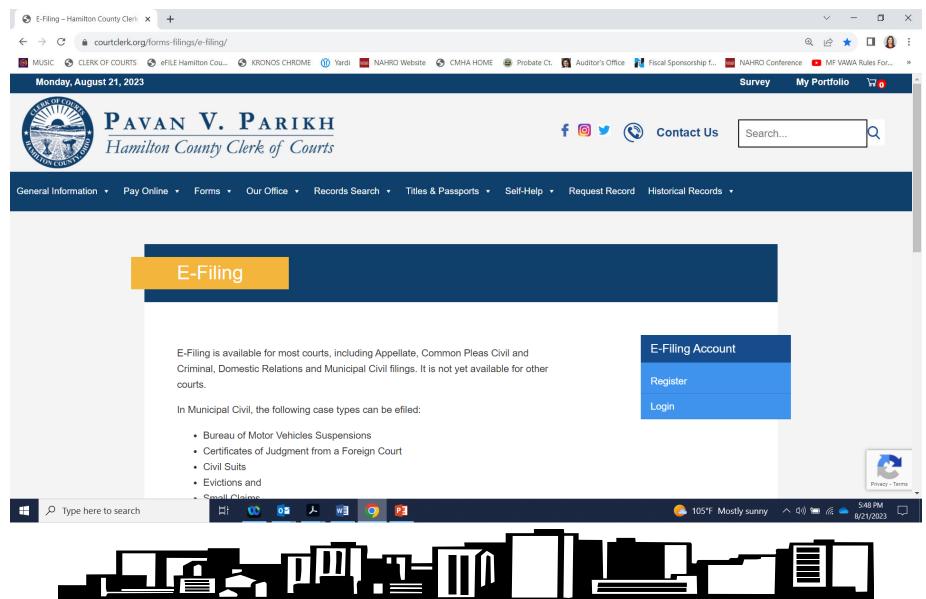




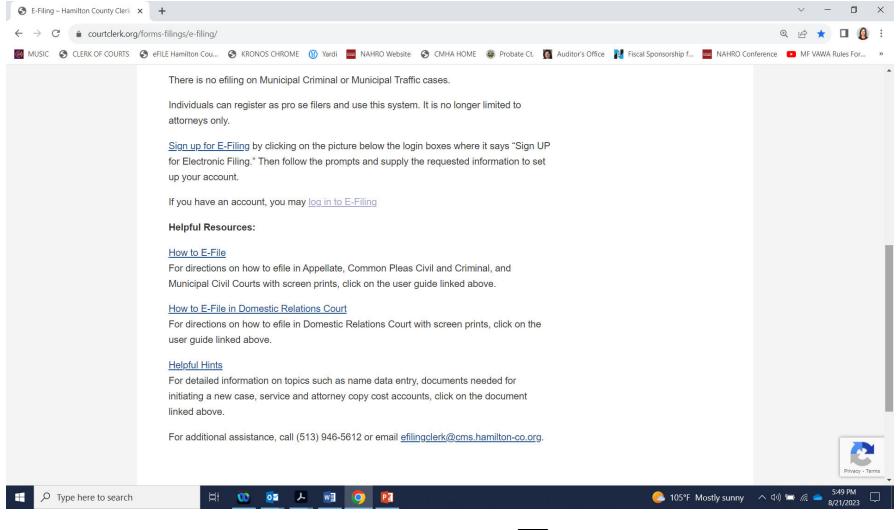
- Hamilton County Help Desk Room 115
- <u>https://www.courtclerk.org/forms-filings/municipal-</u> <u>court-forms/</u>
  - OH Tenant-Landlord Law
  - Consumer Tips
  - Cincinnati Eviction & Trash Collection Policy
  - Notice to Leave Property
  - Complaint for Eviction & Mondy
  - Notice for Execution of Writ















# **Attorneys & Owners**

- Agents/Property Managers: Cannot represent property owners
- Owners may represent themselves
- Attorneys may represent owners
- Agent/Property Managers testify when they serve Notices
- CMHA Attorneys are NOT Landlord or Tenants' Attorneys





### **Eviction Form:**

#### HAMILTON COUNTY MUNICIPAL COURT, HAMILTON COUNTY, OHIO

YOUR NAME		CASE NO.		
ADDRESS				
ITY, STATE, ZP CODE PLAINTIPF		COMPLAINT FOR EVICTION AND MONEY		
VS.		IN ACCORDANCE WITH CIVIL RULE 4.6 (C) OR (D) AND (E), ORDINARY MAIL WAIVER REQUESTED		
HEIR NAME APT.#				
GEREAS TTY, STATE, 20 CODE DEFENSION				
FIRST CLAIM Plaintiff(s) states that they are the owner(s) of the premises. The address that the tenant is to be evicted from is:				
Defendant(s) entered said premises as a tenant of the plaint entry and detention, or an unlawful and foreible detention a	iff. and have	either entered into an unlawful and foreible		
Plaintiff scrved the defendant with a notice in writing on:				
. The date on the notice when the tenants were told to leave				
. Plaintiff reiterates and reaffirms all of the allegations in the \$which includes all rent up to	first claim.	The tenant(s) owe rent in the amount of g the current rental period.		
Plaintiff is entitled to \$ per day (divide 1 occupancy of the premises until the date of judgment, this	month's rent being the rea	by 30 to get amount) as damages for use and sonable value for the use of said premises.		
. Plaintiff reiterates and reaffirms all of the allegations in bo		d second claims.		
<ol> <li>Plaintiff may be entitled to moncy for damages beyond "no utilities, in an amount not to exceed \$</li></ol>	rmal wear ar (you n	d tear", in addition to late charges and sust make an estimate on this amount).		
WHEREFORE, PLAINTIFF DEMANDS:				
a) Restitution and recovery of said premises.				
b) Judgment for back rent in the amount of \$	(See	line 1 on second claim).		
c) S per day until date of judgment for use and	occupancy o	of said premises (See line 2 on second claim).		
d) Damages, late charges, and utilities not to exceed \$		(See line 2 on third claim), and costs.		
	SIGNATURE			

NAME (PLEASE PRINT)
ADLRESS
CITY, STATE, 20P CODE
TELEPHONE NUMBER





### **How Much Does It Cost?**

The cost to file an eviction is \$112

However, you will need to add the cost for service onto the basic filing - \$155 - \$195





## How Long Does it Take to Get a Tenant Out of the Property?

- Typically, tenant has 7 days to either appeal or voluntarily vacate the premises
- Set-out can be arranged *after* the 7 day period expires
- 3-Day or 0-Day Writs: usually reserved for instances of severe vandalism or criminal activity





# Arranging the "Set-Out"

- Bailiff's office: (513) 946-5599.
- Landlord responsible for physical move-out
- Arrange for appropriate trash pick-up or risk fines





### Does the Person Who Serves *The Notice to Leave the Premises* Have to Appear in Court?

• Yes. If someone other than the owner of the property served *The Notice to Leave the Premises* on the tenant, they must appear in court along with either the owner or the attorney.





### What Happens if I File an Eviction and I Don't Show Up?

Your eviction complaint will be dismissed.





### **Tenant Fails to Appear**

If the plaintiff appears and obtains a writ of restitution, most of the time you will be given 7 days to vacate the premises.





### What Can I Do If I File an Eviction, Arrive Late For the Hearing, and the Case Has Been Dismissed?

You can file a motion to set aside the dismissal and to proceed to trial. When you file the motion, you will be given a court date approximately 8 days away.





### Rent Escrow: Tenant Pays Rent Amount to Court - O.R.C. 5321

- Tenant serves Landlord with Notice of repairs/conditions that have not been completed
  - Delivery to same place rent is paid
  - Tenant's rent payments must be current
  - Continue timely payments to Clerk until case is over
  - LL of more than 3 units only
- 30 Days Later (or "reasonable amount of time": if repairs not complete, Tenant pays rent into Court; files Rent Escrow Application
  - No Cost to Tenants
  - Expect HCV Inspections to be used by Tenants





### **Rent Escrow: Next Steps**

- Landlord makes repairs within 30 days (or reasonable amount of time)
- Asks for rent paid into escrow
- If tenant refuses: Landlord files Rent Escrow Complaint
- Cost to Landlord: \$36.00





### **Reasonable Accommodations**

- Structural change that can be made to units or common areas OR
- Modification of a rule, policy, procedure or service that will assist an otherwise eligible resident with a disability to live in their unit or use property
- <u>Respond Promptly</u> to requests
- Don't charge extra fees or deposits for RA





### **Reasonable Accommodations**

- disabilityrightsohio.org/housingaccommodations-modifications-peopledisabilities
- Modifications:
  - Center for Independent Living Options (CILO) offers grants and assistance for modifications





### **Ex. Reasonable Accommodations**

- Making alterations to the CMHA unit so that is accessible for use by disabled tenant
- Adding or altering unit features to allow disabled tenant to fully use/enjoy property
- Permitting service animal (not considered "pets" under the law)
  - Lease terms may be amended to allow for animal, but with rules for cleaning up, damage, etc.





### **Ex. Reasonable Accommodations**

- Making large type documents, Braille documents, cassettes or a reader available to tenant with a vision impairment
- Providing documents, notices, etc. by email
- Providing sign language or interpreter
- Permitting an outside agency or individual to assist tenant with a disability to meet lease obligations
- Temporary conditions, e.g., pregnancy, broken limbs, recovery from surgery – Not covered





1. Failing to give required legal notices before filing the Complaint for Eviction

2. Accepting rent after service of the Notice to Leave Premises

3. Failing to bring the lawsuit in the proper names of the parties (e.g. LLC, LLP, Inc.)

4. Establishing a pattern of accepting late or partial rent





- 5. Inadequate tenant screening
- 6. Waiving HCV-Section 8 program requirements (ex. allowing additional people in units)
- 7. Inadequate damage documentation itemize damages, photos, move-in, check-in list
- 8. Late or no return of security deposit





- 9. Failing to establish credibility with the court:
  - Agents are timely and professionally attired
  - Figures and facts are reliable
  - Professional demeanor

10. Shutting Off the Utility Services, Changing the Locks or "Self-Help" in Advance of Writ of Eviction





- What if I have accepted late rent in the past, but want to correct this pattern?
- What if I just want to be done with this tenant?
- What if the tenant fails to pay the water bill?
- What if the tenant can't pay her part of the rent, but is willing to work for me instead?





# Questions

