

Presented by Deborah Jordan and Deb Redlich

Agenda

Conflict can escalate

Conflict styles

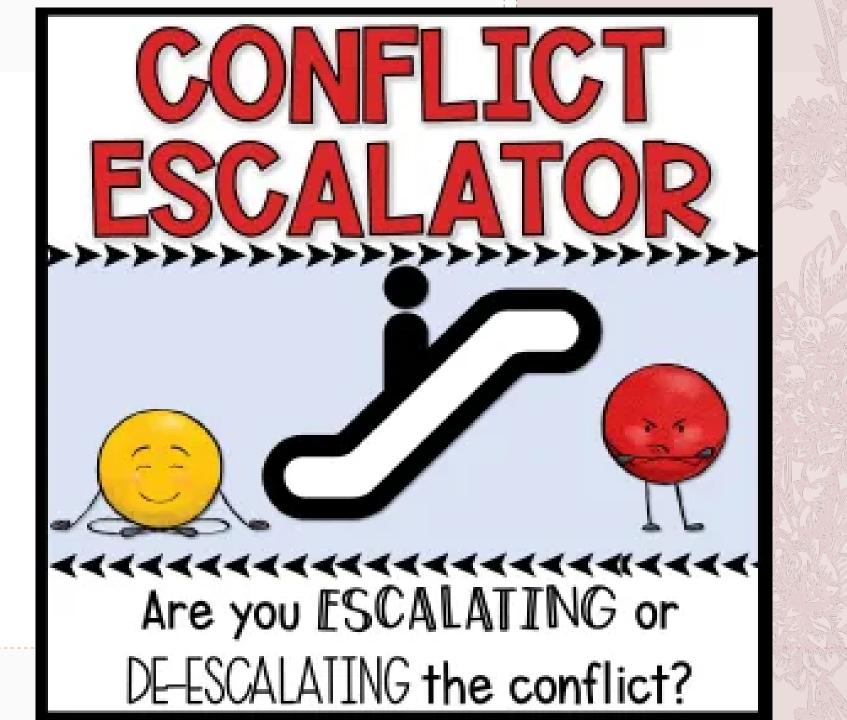
Conflict outcomes

What is mediation and why mediate

Examples of conflicts

Housing Mediation Services

Questions, Comments and (hopefully) Answers



Conflict styles

High Importance of achieving goa

Competing

One party seeks to satisfy interest regardless of impact to other party

Collaborating

Both parties win

Compromise

Both parties win and give up something

Avoiding

One or both parties seek to suppress the conflict

Accommodating

One party yields the win to the other party

Importance of relationship

Low High

Outcomes of Conflict resolution

- Win-Win: Ideal for both the parties
- Lose-lose: Both parties feel cheated
- Lose-win and Win-lose: Only one party wins at the cost of other and conflict becomes zero-sum game.



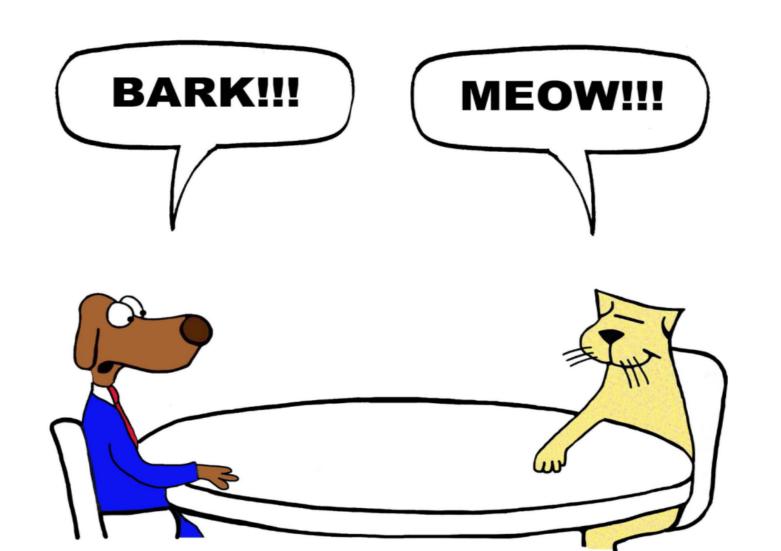
Party B's outcomes

What is mediation?

A respectful space for parties to work together to resolve their conflict with a third neutral party (mediator) guiding them through a process to come to better understanding and a mutually agreeable solution.



What is mediation? – Finding common interests



The negotiation began with each side holding tight to their original positions.

Why mediate?

- Enhances communication through established ground rules and a neutral third party (mediator) guiding the discussion.
- The process remains confidential.
- Participants in the conflict have control over the resolution.
- Solutions that are mutually accepted can often be more innovative than those mandated by a court.
- Scheduling tends to occur more rapidly than through court referrals.
- Approximately 85% to 90% of mediations end in an agreement.
- Thanks to our sponsors, our services are provided at no cost.

Examples of housing-related conflicts

Money for rent, late fees

Repairs

Bedbugs

Noise complaints

Children fighting or damaging property

Visitors

Mutual terminations

Pets

Parking

Housing Mediation Services

About HMS

Housing Mediation Services was established in 2000 through a partnership among three housing-related organizations. Mediation remains a <u>free</u> service through the proud sponsorship of:



Greater Cincinnati Northern Kentucky Apartment Association 7265 Kenwood Road, Suite 100 Cincinnati, Ohio 45236 513-407-8612 www.ocnkaa.org



Housing Opportunities Made Equal 2400 Reading Road, Suite 118 Cincinnati, Ohio 45202 513-721-4663 www.homecincy.org



Real Estate Investors Association of Greater Cincinnati 7265 Kenwood Road, Suite 110 Cincinnati, Ohio 45236 513-201-7343 or 513-407-3137 www.cincinnatireia.com

Need help resolving landlord-tenant disputes?

The Housing Mediation Services program offers help for property owners, managers and residents having disagreements with regard to housing situations.

There is no charge for the service.

Through Housing Mediation Services, those disputes, disagreements, and/or perceptions of bias can be clarified and resolved in a confidential, informal, and structured process.

Improved communication among all the relevant parties leads to safer, more stable and desirable communities.

More than 90% of cases mediated by Housing Mediation Services have been resolved successfully!

> Housing Mediation Services

Free, Independent Dispute Resolution

513-751-2567 www.housingmediation.org

Housing Mediation Services

Free, Independent Dispute Resolution

Finding Balance in Housing Disputes

A <u>Free</u> Mediation Service Specifically Designed for Landlords and Residents



www.housingmediation.org

513-751-2567



Working Together To Find Resolution

11/20

Mediationan important choice



AP / J. Scott Applewhite, Fi

"The courts of this country should not be the places where resolution of disputes begins. They should be the places where the disputes end after alternative methods of resolving disputes have been considered and tried." ~ Sandra Day O'Connor, Supreme Court Justice (1981-2006)

Questions, Comments?

Website: HousingMediation.org

Funded by:

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Housing Opportunities Made Equal (HOME)

Real Estate Investors Association (REIA)

